

ARTICO Partners is Different

We are the first fund to systematically combine a higher probability of **outperformance**, very high **ESG Scores** and very **low Carbon Footprint** in one portfolio. All our funds follow fully Paris-aligned climate objectives and are classified as Article 9 under SFDR. As significant co-investors in our own funds we have "skin-in-the-game".

Our portfolios have a **unique combination of fundamental characteristics**, which are not found elsewhere. These portfolio characteristics not only delivered a **strong performance since launch** (June 2011), but - more importantly - are the reason for a **higher probability to outperform** in the future.

As an independent asset management boutique our **focus is 100% on delivering performance** to our investors - nothing else.

Our equity funds cover all segments of the global equity universe including Emerging Markets, Global Small Caps and Global Core (Developed Markets).

Our Luxembourg-based UCI Part 2 funds are exclusively marketed to professional and qualified investors. ARTICO Partners AG is regulated by FINMA.

Unique Investment Approach

Our investment approach of "investing in good companies" is unique, because our companies always combine very positive attributes of **Faster Growth, Higher Profitability, Healthier Balance Sheet, Lower Valuation, Better ESG Scores** and **Very Low Carbon Footprints**.

Our outperformance comes mainly from our fundamental stock selection. To achieve robust outcomes and mitigate randomness of stock-specific risks, our portfolios are very well diversified with a high active share and reasonable tracking error. Our investment universe expands beyond benchmark holdings to capture investment opportunities neglected by traditional benchmark-oriented managers.

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Experienced Team of Partners with Fully Aligned Interests



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Dr. Gabriel Herrera
CEO and Senior Partner



Tero Toivanen
Senior Investment Advisor



Michael Brenneis
Chief Investment Officer and Partner



Andreas Konrad
Chief Operating Officer and Partner

Disciplined Investment Process with Strong Track Record

The starting point for identifying the fundamentally best companies is our database developed over the past 15 years. It holds 25 years of **financial statement information for over 30'000 companies** worldwide. In a first step, we take out firms below a certain minimum market-capitalization or liquidity, those with too low financial reporting frequency and those on our ESG exclusion list. This results in an investment universe of around 15'000 companies, across Emerging Markets, Global Small Caps and Developed Markets. In a second step, we apply our **fundamental methodology to score, rank and select only the best companies**. We characterize good companies by high scores in the following 5 dimensions:

- **Growth** - is the company successfully expanding its business?
- **Profitability** - does the company operate efficiently?
- **Financial Health** - is the company in good financial condition?
- **Valuation** - is the market price of the company attractive?
- **Sustainability** – does the company excel in terms of ESG scores?

Lastly, in constructing and managing our portfolios of selected stocks, we apply **strict risk management principles, a very broad global diversification, a clear buy / sell discipline and low-cost trading** implementation processes.

The below chart demonstrates our ability to outperform over time. It shows the historic simulation for 10 equally weighted stock portfolios. These are created by weekly allocating all universe companies into deciles according to their ranking. These results are a clear evidence that our fundamental selection process is **able to identify excellent companies, which outperform**.

Performance of companies depending on their ARTICO fundamental ranking

